



Date: 31 January 2014

Dear Customer,

I'm excited to share with you the news that Quest Biomedical Limited is now a part of Immucor, Inc.

The combination of Quest Biomedical Limited with Immucor represents a single source for best-in-class transfusion and transplantation diagnostics that will help more labs across the UK and Ireland to deliver better patient outcomes. As a valued Quest Biomedical customer, we warmly welcome you to the Immucor family.

Transplantation and Transfusion Diagnostics

Founded in 1982, Immucor is a global leader in transfusion and transplantation diagnostics that facilitate patient-donor compatibility. Our mission is to ensure that patients in need of blood, organs or stem cells get the right match that is safe, accessible and affordable.

Although you may be unfamiliar with Immucor, you may know our products which are distributed through Quest Biomedical Limited: Our LIFECODES family of transplantation products, our PAK family of platelet transfusion products and our family of haemostasis products, including PF4. In addition, we are excited to announce that the Quest Biomedical team now will begin selling Immucor's BioArray products for molecular immunohaematology.

Quest Biomedical's Existing Range of Other Diagnostic and Biological Products

Immucor recognise the quality and diversity of the product portfolio that Quest Biomedical Limited currently offer within the UK & Ireland. Immucor consider these products to be complementary to their Transplant and Transfusion products and have committed to support and develop these, moving forward.

We look forward to continuing to deliver our existing portfolio of products and ensuring that you continue to receive the high level service and support you have come to expect from Quest Biomedical.

INNOVATION AND QUALITY IN DIAGNOSTICS

Quest Biomedical Limited
2 Cranbrook Way, Solihull Business Park,
Solihull, West Midlands, B90 4GT, UK
Tel: +44 (0) 121 745 1381
Fax: +44 (0) 121 745 1394
Email: sales@questbiomedical.com
Web: questbiomedical.com
Vat Registration No.: GB 614 2284 65
Company Registration No.: 5276844, England



Certificate Number: LRQ 4002094

Our primary priority is supporting you

As our organisations come together, you'll begin to notice the Immucor name more in the future. I'd like to emphasise that the Quest Biomedical supply of products which you use and the support you receive today will be uninterrupted. Plus, the support structure that you're familiar with – people, processes, and phone numbers – remains the same. Of course, in the process of two organisations coming together, things will evolve and you have my commitment to always keep you well informed of our leadership, strategies and new information that will benefit your team and your operations. Your success is our primary priority.

This is an exciting time for Quest Biomedical, for Immucor and for all of our customers. If at any time you have questions or need additional support, your account manager welcomes the opportunity to assist you.

As part of Immucor, Quest Biomedical looks forward to continuing our business relationship with you and, together, look forward to working with you in the future.

Regards,

Hiroshi Uchida
Vice President and General Manager, Transplant and Molecular Diagnostics
Immucor, Inc.